



## **Statement of Qualifications**

*Keeping Technology Jobs On America's Shores*

**LAKE POINT TOWER RENAISSANCE PLAZA**

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**INTRODUCTION | ONE**

OnShore Technology Group, Inc. is a multi-disciplined professional services firm dedicated to helping public and private sector companies strategically align technology and business objectives to deliver bottom line results. We specialize in "Right-sourcing" or the delivery of outsourced engineering and I.T. services for the right company at the right time and location. We specialize in providing outsourced consultants and teams of dedicated, experienced engineers, construction workers, sales and marketing professionals on demand.

*Keeping  
Technology  
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Our experienced engineers, I.T. consultants, sales, and marketing professionals work together to provide innovative designs and solutions accentuated with an integrated technology approach.

Our cost-effective right-sourcing solutions deliver advanced technology while considering environmental concerns, sustainable/green design concepts and constructability. Since 2004, OnShore Technology Group has developed a strong client base as a direct result of our ability to provide consistent, cost-effective, and quality services to our clients in the U.S. and across the globe.

**Corporate Business Certifications & GSA Schedules |**

OnShore Technology Group is certified nationally through the following agencies:

- Women's Business Enterprise National Council (WBENC) - WBE
- Illinois Central Management Services (CMS) - DBE
- Wisconsin Disadvantaged Business Enterprise (DBE)
- Chicago Minority Business Development Council (MBE)
- City of Chicago Minority Business Enterprise (MBE) - PENDING
- U.S. SBA 8(a) - **PENDING**
- U.S. Women's Chamber of Commerce International WBE – **PENDING**
- GSA Schedule 871 – **PENDING APPROVAL**
- GSA Schedule 70 – **PENDING APPROVAL**



Chicago Minority  
Business



U.S. Women's Chamber  
of Commerce



- GSA Schedule 874 - Mission Oriented Business Integrated Services (MOBIS) – **PENDING APPROVAL**
- GSA Schedule 899 - Environmental Services – **PENDING APPROVAL**
- GSA Schedule 541 - Advertising & Integrated Marketing Solutions (AIMS) – **PENDING APPROVAL**

## NAICS Codes |

OnShore Technology Group delivers services based on the following NAICS codes:

- **237130** Power and Communication Line and Related Structures Construction
- **541611** Business Management and General Management Consulting Services
- **237990** Other Heavy and Civil Engineering Construction
- **238910** Site Preparation Contractor
- **238990** All Other Specialty Trade Contractors
- **541330** Engineering Services
- **541511** Custom Computer Programming Services
- **541512** Computer Systems Design Services
- **541519** Other Computer Related Services
- **541613** Marketing Consulting Services
- **541620** Environmental Consulting Services
- **541690** Other Scientific and Technical Consulting Services
- **611420** Computer Training

## Awards, Honors &amp; Publications |

- Ernst & Young Entrepreneur of the Year Award Nominee (2006)
- American Express/Count Me In M3 Award Winner (2006)
- Loyola Family Business of the Year Award Nominee (2006)
- S.T.E.M. Technology All Star Award (2008)
- U.W.– Madison College of Engineering Distinguished Achievement Award
- 2007 Madam C.J. Walker Business Excellence Finalist



- 2008 Madam C.J. Walker Outstanding Business Achievement Award Winner

- Crain's Chicago Business (2008 Women to Watch)

<http://www.chicagobusiness.com/cgi-bin/multiMedia.pl?mmlId=432>



- First Business TV Interview



- SBTV Interview



- Chicago Sun-Times – December 25, 2007



- Black Enterprise Magazine



- Chicago Tribune



## PUBLISHED BOOKS & ARTICLES

- Preparation and Maintenance of the IND Application in eCTD Format



- Mastering Software Validation



**CORPORATE DIVISIONS | TWO**

## OnShore Engineering &amp; Construction |



OnShore Engineering & Construction is an engineering technology services firm experienced in advanced EH&S and CADD systems for civil, electrical, mechanical, transportation and structural engineering. OnShore Engineering is a nationally certified DBE organization. Our mission is to become the preferred outsourced provider of advanced professional engineering design and drafting services for government and commercial projects. At OnShore Engineering & Construction, we work as a dedicated partner on our clients' team, sharing the same goals and objectives to deliver projects on time and within budget.

OnShore Engineering & Construction leverages the latest state-of-the-art technology to ensure that your project is developed in the most cost-effective manner. Our advanced systems experience includes:

- mai® Environmental, Health & Safety (EH&S) Suite
- AutoDesk® Building Systems
- AutoCAD®
- Bentley Systems InRoads® & MicroStation®
- GeoPAK®

OnShore Engineering & Construction incorporates quality and efficiency into our commercial development designs, assuring that each project is completed at the earliest possible date and at a competitive cost. We pride ourselves in leveraging advanced technology on our projects for operational excellence. Our responsibilities often include a full range of civil engineering services from planning through construction.

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**ONSHORE ENGINEERING & CONSTRUCTION CORE COMPETENCIES |**

OnShore Engineering & Construction incorporates quality and efficiency into our commercial development designs, assuring that each project is completed at the earliest possible date and at a competitive cost. We pride ourselves in leveraging advanced technology on our projects for operational excellence. Our responsibilities often include a full range of civil engineering services from planning through construction.

**ENGINEERING PROJECT MANAGEMENT SERVICES**

OnShore Engineering & Construction offers comprehensive project management services leveraging advanced technology. We provide project management services for construction projects including wind energy, transportation, civil works projects and many others. Our project managers may augment existing project management teams or independently drive the project as required by our clients.

Leveraging advanced technology, our project managers use among other tools ProjectWise® to facilitate connecting people and information across distributed teams and to allow engineers to manage, find, and share CAD and geospatial content, project data, and Office® documents.

Key content and project management capabilities include:

- Caching Servers For Fast File Access And Reduced Rework
- CAD Standards Management For Improved Data Quality
- Reference File Management For Easy Collaboration
- Integrated Project Framework For Managing A Portfolio Of Projects
- Desktop application integration for MicroStation®, AutoCAD®, and Microsoft Office®
- Online Fully Managed Solutions For "Hands-Free" Administration

**COMPUTER AIDED DESIGN & DRAFTING (CADD) SERVICES**

One of the core competencies of OnShore Engineering & Construction is our right-sourced CADD services. Our comprehensive CADD service offering includes drafting services for design development, building plans, construction documents, as-built drawings, mechanical, electrical and plumbing drawings. OnShore Engineering & Construction specializes in AutoCAD® design and CAD drafting services for architectural, civil, HVAC, electrical, fire protection, landscape architecture, plumbing, structural steel detailing, mechanical fabrication, 3D solid modeling, and CAD Drafting services. Our services include:

- 2D/3D CAD Drafting
- CAD Conversion
- Architectural Design and Drafting
- Mechanical Design and Drafting
- Electrical and Electronic Design and Drafting
- 3D Modeling
- 3D Design And Rendering
- Scan Input Capture
- Raster to Vector Conversion
- Logo Vectorization
- Digitization
- Multi Layer Drawings
- Legacy Drawing Conversion
- Architectural Drawing
- 2D to 3D Conversion
- GIS Conversion

OnShore Engineering & Construction offers AutoCAD® and MicroStation® Drafting services. All final output is a fully editable multi-layer CAD format (DWG, DGN or DXF). OnShore Engineering & Construction accepts input as hand drawn sketches, TIFF, PDF, or other manual formats.

OnShore Engineering & Construction is the RIGHT choice for CAD drafting services and outsourcing for owner-builders, Architects, Engineers, contractors and government agencies.



## ENVIRONMENTAL HEALTH & SAFETY SYSTEMS (EH&S) SERVICES

Effective environmental stewardship requires organizations to manage massive amounts of environmental data amidst the rapidly changing and complex IT landscape. OnShore Engineering & Construction offers a fully integrated turnkey EH&S solution to address the unique challenges faced by organizations across multiple industry sectors. Our EH&S solution helps organizations increasingly move towards an integrated solution that helps them measure their progress, analyze real-time EH&S intelligence, and improve compliance with current regulations. The mai™ suite provides unprecedented visibility into day-to-day operations across the enterprise and comprehensive tools to help achieve sustained governance and compliance. Our modular solution supports the following key EH&S processes:

- Occupational Health & Safety
- Accident Management
- Safety Risk Assessment
- Occupational Health
- Environmental Risk Assessment
- Waste Management
- Training
- Content Management
- Audit Management
- EH&S Enterprise Content Management

OnShore Engineering & Construction provides the expertise and guidance throughout each client implementation. We not only work with each client to implement their solution as rapidly as possible, but once the system is deployed, we provide an unprecedented level of support to ensure our clients' ultimate success.

## **GEOGRAPHIC INFORMATION SYSTEMS (GIS) SERVICES**

GIS has evolved as an indispensable tool for planning and analysis and is a remarkable tool for land use, environmental, and infrastructure applications. As a full-service firm, OnShore Engineering & Construction provides a wide range of GIS capabilities to meet our clients' needs. From the preparation of alternative land use scenarios to the spatial analysis of their environmental impacts, OnShore Engineering & Construction has the skills and knowledge to apply GIS technology to solve challenging problems and provide critical information to decision-makers in private, public, and institutional settings.

OnShore Engineering & Construction consultants offer a host of GIS and related services including the following:

- GIS Database Development
- GPS (Global Positioning System) Data Collection
- Spatial Analysis
- Asset Management
- 3-D Visualization
- Remote Sensing

## **CONSTRUCTION SERVICES**

OnShore Engineering & Construction is the premier MBE/WBE/DBE Company of choice for government agencies and private sector companies. We often subcontract to larger entities as a team to work on projects where high bonding capacity is required. Our on-demand construction teams bring diversity, competency and quality to each engagement. We offer comprehensive construction services for projects such as road/interstate highway construction, wind farm construction, new building construction, building retrofits, site preparation, and public parks and works. OnShore Engineering & Construction also provides construction services for commercial and residential developments.

OnShore Engineering & Construction endeavors to ensure that the construction process leads to a result that accurately reflects the clients' objectives, so we begin every project with a clear,

concise statement of challenges, opportunities, scope and budget. Our systems, people and technology in all aspects of the business, help us ensure each project runs smoothly - on time and on budget.

Our Construction Services include, but are not limited to the following:

- Bid Procurement
- Budgeting
- Commissioning
- Construction Administration
- Cost Control
- Material and Equipment Coordination
- Project Close-out
- Quality Control
- Safety Management
- Scheduling
- Site Supervision

Onshore Engineering & Construction offers outsourced construction teams in Illinois and across the United States. Our mission is to provide quality construction services for our clients and to stimulate job growth in construction across the U.S.

#### **RENEWABLE ENERGY JOB TRAINING CENTER (COMING SOON!)**

In the United States, just 6.8 percent of energy comes from renewable sources at present. The President of the United States, Barack Obama, said in a 2009 address to Congress that the nation's supply of renewable energy will be doubled in the next three years. To make this a reality, significant retraining of America's workforce is required. To assist in the development of this new workforce, OnShore Engineering & Construction is planning to open the first renewable energy job training center at its Chicago offices in Lake Point Tower. This visionary training facility will fill the void in cross-training displaced workers in Illinois to fill hundreds of new jobs being created in wind energy, solar energy, energy efficiency, and green building, as the United States and other nations move toward a green economy.

OnShore's Center for Renewable Energy and Green Building will provide training for people who will be filling these jobs.

OnShore Engineering & Construction will provide hands-on workshops and job training in residential energy efficiency and renewable energy to individuals interested in the same and to homeowners looking to make their homes green to save money and address environmental problems such as global warming. Residential energy efficiency and renewable energy consists of areas like home energy efficiency, solar electricity, wind energy, passive solar heating and cooling, EV car conversion and green building.

Our new center will also provide online workshops and courses developed exclusively to assist displaced workers. The online courses will be either instructor-led or self-paced. Uniquely through partnership with government agencies and the community, OnShore Engineering & Construction will deliver a comprehensive classroom-to-work program providing students with immediate job opportunities after completion of the program.

The President has pledged a total investment in renewable energy of \$150 billion over 10 years by investing in research and new technologies. In addition to this, the President has called to ensure that 25 percent of the nation's electricity comes from renewable sources by 2025. OnShore Engineering & Construction will answer the call of our nation with this innovative training center which we hope will be a model for the nation.

## KEY ONSHORE ENGINEERING &amp; CONSTRUCTION CLIENTS |

- The Illinois Department of Transportation
- Illinois State Tollway Authority
- Illinois Department of Natural Resources
- Wisconsin Department of Administration
- Chicago/Superior Development Project
- Dan Ryan Expressway Renovation Project
- Funk Linko CADD Services
- City of Chicago Bureau of Maps & Plats GIS
- Axia Development Corporation
- Valor Equity Partners
- Lake Point Tower Management Office
- JFA Associates
- State of Illinois GIS

TechPIT Solutions |



TechPIT is a Microsoft Certified Partner organization dedicated to delivering outsourced mission-critical IT services for small, medium, and large enterprises as well as government agencies. TechPIT's Compliance Center of Excellence delivers advanced technology solutions for today's business challenges. With our unique emphasis on compliance, we offer comprehensive services for software validation, EH&S, ITIL/ITSM, regulatory document and quality management, compliance audits, and advisory services that help organizations achieve sustained compliance. Our core services include:



- ▶ PersonalCTO<sup>SM</sup> - Outsourced Chief Technology Officer Services
  
- ▶ TechPIT Hardware and Software Sales (HP/Compaq, IBM, Acer, and many other brands)
  - Laptops
  - Desktops
  - Servers
  - Printers
  - Network Security Systems
  - Storage Arrays and Hard Drives
  - Enterprise Software Solutions
  - Racks
  - Mobility Solutions
  - Unified Communications Solutions
  - VoIP
  
- ▶ Advanced Data Recovery
  
- ▶ Digital Marketing & Intelligence (Flypaper)

- ▶ Open Source Solutions (Turbo Linux, Suse Linux, RedHat, Alfresco ECM)
- ▶ Software Validation & Verification Services (including Validation Toolkit® & ValidationMaster®)
- ▶ TrainingOffice™ Competency Management Solution
- ▶ Compliance Audits
- ▶ Balanced Scorecard® Solutions
- ▶ Enterprise Portal Development
- ▶ Apollo 13® ITSM/ITIL Training
- ▶ Enterprise Content Management Solutions (Open Source, Windows-based)
- ▶ Systems Integration Services
- ▶ Mobile Solutions (Including Enterprise Blackberry Support)
- ▶ Network & IT Infrastructure Services
- ▶ Electronic Records Management Solutions
- ▶ Enterprise IT Right-Sourcing
  - Project Teams
  - IT Consultants (All Disciplines & Skill sets)
  - Project Management
- ▶ Business Intelligence
- ▶ Right-Sourced Managed Services

## KEY TECHPIT SOLUTIONS CLIENTS |

- Columbus IT (Italy)
- Siebert Branford Shank & Co.
- Valor Equities Partners
- The Equis Group
- Skyline Equities Realty
- Lake Point Tower Mortgage
- e-SubmissionsSolutions.com
- Insulet Corporation
- Legacy Bank
- Fullscope, Inc.
- Borges Law Offices
- Merrill Lynch
- Microsoft Corporation
- Cambridge Major Laboratories
- Thorne Research

MasterMarketing International |

## **MASTERMARKETING™**

MasterMarketing is a full-service marketing organization specializing in tactical and strategic marketing services. We offer comprehensive portfolio of outsourced sales and marketing services for companies of all sizes. Through our virtual sales and marketing services, we have helped deliver millions in bottom line results. Our core services include:

- Advertising Services (Ad Development & Placement)
- Social Media Marketing For Business (including Facebook, Twitter, and more)
- Podcasting & Blog Development Services
- Advanced Network Marketing
- PipeLINE™ Lead Development Services
- VirtualOffice™ - MasterMarketing's Right-Sourced Virtual Marketing Office
- S.O.L.D.™ Program (Sales Orientation and Lead Development)
- CMOIntelligence™ Market Intelligence and Business Plan Development Services
- MasterWeb™ Website Design & Development (including Search Engine Optimization)
- MasterCopy™ Collateral Design & Development
- MasterPlan™ Marketing Planning Services (including market sizing)
- MasterCRM™ (Customer Relationship Management Solutions)
- MasterVideo™ (Digital Video Production)
- MobileMarketing™ (including .Mobi website development)
- PersonalCMO™ (Right-Sourced Chief Marketing Officer Services)
- MasterScorecard™ (Marketing Balanced Scorecard)
- Public Relations Services
- Event Planning

### **International Companies Are Our Specialty**

We specialize in working with global companies seeking to establish an effective market presence within the U.S. MasterMarketing's S.O.L.D. Program delivers a virtual sales and

marketing office in the U.S. Our landmark Chicago address is YOUR address in the U.S. Our comprehensive service offers many key benefits including:

- Direct Right-Sourced Sales Teams
- Right-Sourced Telemarketing & Lead Generation
- Integrated Tactical & Strategic Marketing Services

MasterMarketing's Right-Sourced services provide our clients with a cost effective solution for outsourcing sales and marketing. As many organizations look to outsource key business processes, sales and marketing are rapidly viewed as likely candidates. Our clients leverage the experience of seasoned sales and marketing professionals that deliver bottom line results without the burden of excessive overhead and internal costs. Our services are very popular with international companies seeking a clear presence in the U.S. as well as domestic companies seeking to awaken their brand and market potential.

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#### KEY MASTERMARKETING CLIENTS |

- Amadeus International (Canada)
- GlobalSubmit, Inc. (Philadelphia)
- The Davren Group (Ireland)
- Bizphyx – TL 9000 Specialists
- Tectura (Germany)
- Skyline Equities Realty (Illinois/Florida)
- The Conley Financial Group (St. Louis)
- Borges Law Offices (Billbusters™)
- The Illinois State Black Chamber of Commerce (Peoria, IL)
- TSRI, Inc.(Buffalo Grove, IL)
- P&L Publishing (Evergreen Park, IL)
- Managing Electronic Records (MER) Annual Conference (Chicago)
- Ariza Resource Center (Palatine, IL)

- Great Events (Event Planning)
- Infotehna, D.o.o. (Slovenia)
- EHASoft Solutions, Inc. (Cork Ireland)
- Dr. Tinsley & Associates (Chicago)
- Microsoft Corporation (Seattle, WA)
- Draper & Kramer (Chicago)

**KEY PROFESSIONAL STAFF | THREE****VALARIE KING-BAILEY, M.B.A. | CEO**

Valarie King-Bailey has over 28 years of extensive executive management, consulting, project management, and marketing experience within the engineering and technology industry. Prior to the founding of OnShore Technology Group in 2004, Valarie served as Chief Marketing Officer for QUMAS, Ltd, one of Ireland's leading software companies. As CMO, Ms. King-Bailey spearheaded global marketing and new product development initiatives that led to QUMAS' winning the 2002 the Frost & Sullivan Market Engineering Leadership Award for 24% market share in the regulatory compliance software vertical niche. During her tenure, sales rose from \$4MM to a record \$11MM.

Prior to her tenure with QUMAS, Ms. King-Bailey served as Sr. Business Systems Director for Abbott Laboratories. She led a \$16MM compliance program representing the single largest I.T. project within the Division. The system was designed to integrate with Abbott's enterprise document management and quality systems and manage all compliance information. It was delivered 3 weeks ahead of schedule saving the company over \$30MM. As a result of her performance, Ms. King-Bailey received the prestigious Abbott Chairman's Award from the Chairman and Chief Executive Officer of Abbott for two consecutive years. She also received the coveted Abbott Hospital Products Division Value Leadership Award for her outstanding project leadership efforts.

Throughout her career, Ms. King-Bailey worked with many enterprise software applications and was involved in technical development and product marketing for some of the world's leading companies. Ms. King-Bailey served as Director of Industry Development for Documentum where she led the development of DocControl Manager™, Documentum's first off-the-shelf product. Documentum was recently purchased by EMC with a market valuation of \$1Bn+.

Ms. King-Bailey worked for 13 years at Intergraph Corporation, a leading innovator in CAD/CAM software technologies. At Intergraph Ms. King-Bailey was immersed in the application of advanced CAD technology to solve some of the greatest engineering challenges. Most noteworthy, she worked with the Illinois Department of Transportation for over 5 years where she assisted in the development of CAD/CAM cell libraries and bid drawing development for key

projects across the State. She also worked on a survey crew for the I-94 airport spur project with the Wisconsin Department of Transportation in Milwaukee. For over 7 years, she served as Midwest Regional Manager for Architecture\* Engineering\* Construction (AEC) applications supporting over 100+ software products equaling over \$40MM of Intergraph's total revenues.

Throughout her career, Ms. King-Bailey has received countless honors from world class, market-leading companies. She holds a Master of Business Administration (MBA) in Information Systems from Chicago's Keller Graduate School of Management and a Bachelor of Science degree in Civil and Environmental Engineering from the University of Wisconsin in Madison. In 2008, she received the Distinguished Career Achievement Award from the faculty of the University Of Wisconsin College Of Engineering.

Ms. King-Bailey is a member of the American Marketing Association, the American Society of Civil Engineers, Who's Who in Information Technology, Regulatory Affairs Professional Society (RAPS), and a board member of the University of Wisconsin Alumni Association, U.W. College of Civil & Environmental Engineering Alumni Visiting Committee, U.W.-Madison Diversity and Inclusively Council, and associate of the Science, Engineering, Technology, and Mathematics (S.T.E.M.) national society to helping to promote minority enrollment in advanced math and technology curriculum. For her efforts in this area, Valarie received the National Women of Color S.T.E.M. Technology All-Star Award in 2008.

Ms. King-Bailey also serves as a board member of the University of Wisconsin – Madison Alumni Association and a strategic advisor and guest lecturer of Robert Morris College. She is a member of Who's Who in Information Technology and Who's Who Among Women in America.

### **Career Government Experience**

Throughout her career as a civil engineer, Valarie has worked with many government agencies including:

- U.S. Defense Mapping Agency
- City of Chicago
- Illinois Department of Transportation
- City of San Diego
- Chicago Bureau of Maps and Plats
- Minnesota Department of Transportation

- Missouri Highway Department of Transportation
- Wisconsin Department of Transportation
- Iowa Department of Transportation
- Wisconsin Department of Administration

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**TRISTA L. HOGUE-BONDS | ELECTRICAL ENGINEER**

Trista is a highly experienced, competent electrical engineer specializing in renewable energy project management and development. Trista holds a B.S. in Electrical Engineering ('96) from Tuskegee University. She has an extensive manufacturing and robotics background that accentuates her career experience. As renewable energy consultant, Trista specializes in designing and installing a range of renewable energy technologies for commercial, industrial, government, and residential applications. She focuses on power consumption studies, thermal imaging, insulation inspection, lighting efficiency analysis and HVAC evaluations. She has a proven track record of experience in energy auditing, technical training, as well as the practical application of lean manufacturing concepts for real-world business solutions. Trista serves as a robotics coach as she conducts quarterly workshops teaching Robotics Engineering and Programming to students at the Ashburn Community Elementary School. She created her own unique curriculum which includes instruction on gears, sensors, motors, and other related mechanical components.

Prior to her tenure with OnShore Engineering & Construction, Trista served as an Automation/Robotics engineer for leading companies such as Elkay Manufacturing Company, Pilkington North America, and Ford Motor Company. At Ford, Trista served as a production supervisor in the plastic vehicle components area. She was responsible for the precise coordination of material handling support, quality assurance for customer satisfaction, and line equipment performance to ensure effective utilization of manpower/machinery in a lean manufacturing environment. Trista also trained and coached Ford Production System (FPS) employee team-based work groups in the areas of effective output, total cost, quality-ISO9001/QS9000, and safety/environment corporate initiatives.

Trista has received numerous honors throughout her career including:

- Pilkington Outstanding Performance Merit Award
- El Paso Chamber of Commerce Outstanding Soldier

- National Defense Ribbon
- Army Achievement Medal
- Good Conduct Medal
- Secret Security Clearance

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**DR. DAN GALLAGHER, PhD | ENVIRONMENTAL CONSULTANT**

Dr. Gallagher is a highly qualified, seasoned environmental consultant and software developer. He received his Ph.D. in Environmental Engineering from the University College Cork Ireland. Dan continued his academic professional development by completing the Diploma in Safety, Health and Welfare at Work (received 1st Class honors with award), the Post-Graduate Diploma in Environmental Protection (received 1st Class honors) and the Certified Diploma in Accounting and Finance (ACCA). He has gained vast experience, at senior level, in various multinational companies, and has a proven track record in initiating, creating and implementing safety (OHSAS18001), quality (ISO9001) and environmental (ISO14001) management systems to international standards and Integrated Pollution Prevention and Control (IPPC) requirements.

In response to the need for a comprehensive and effective EH&S solution for practitioners, Dan developed the concept for the mai™ EH&S software suite to ensure that it addressed the unique requirements of EH&S practitioners in a modular, simple, and effective manner. He has been invited as a guest speaker at numerous safety and environmental conferences and regularly lectures at University level.

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**VINCENT M. BAILEY, SR. | CHIEF TECHNOLOGY OFFICER**

Vincent M. Bailey, Sr. has over 22 years of Sr. technical management experience as well as hands on Systems and Network administration experience. As CTO of OnShore Technology Group, he is responsible for the technology implementation and deployment strategies for our clients. He also provides installation qualification services during validation for ERP, content management, and other quality systems projects. Vincent is a highly qualified, technology executive with certification as a Microsoft Systems Engineer (MCSE), Microsoft Systems Administrator (MCSA), and a Microsoft Certified Professional (MCP).

Prior to his tenure with Onshore Technology Group recent post, Vincent served as Sr. Network Administrator for Bank of America's highly sensitive investment banking division. Vincent was responsible for the operation of the Banks' mission-critical computer network used in the daily transfer of billions of dollars of investment assets. As a trusted professional, Vincent managed operations for the banks system as well as assumed direct responsibility for the VP and Executive level VP laptops. Prior to his bank tenure, Vincent served as Chief Technology Officer for the Genesis Group International and worked as a private technical consultant for numerous private individuals and public companies across Chicago.

Vincent has served as a legal witness in several high profile cases in Chicago and supported the installation and operation of peer-to-peer and local area networks for law offices, not for profit organizations, public and private schools. As a legal witness, his team prevailed in court cases as Vincent's expert testimony proved key to each of the cases represented.

He is an accomplished photographer and digital production master. Vincent has produced corporate multi-media projects for leading technology companies as well as private events.

Vincent graduated with honors as class salutatorian ('79) from DeVry Institute of Technology. He has pursued continuing education courses in IT project management, software validation and verification, systems security, business intelligence, and many more.

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**LINDA C. CHATMAN. | CHIEF CORPORATE COUNCIL**

Linda Chatman presently serves as chief legal council for OnShore Technology Group. Ms. Chatman has extensive experience counseling clients in the areas of employment and employment related matters, civil litigation, and contracts. Ms. Chatman has unique experience in providing general business advice to small-to-medium businesses. Prior to her tenure with OnShore Technology Group, Ms. Chatman started her law career in private practice at the firm Gessler, Flynn, Fleishman, Hughes & Socol, a Chicago law firm. In 1994, Ms. Chatman was named Vice President of Legal & Human Resources for World's Finest Chocolate, Inc., a \$100 million, closely held company.

Ms. Chatman graduated from the University Of Chicago Law School in 1989 with a J.D. She completed her graduate studies at Roosevelt University in 1986 earning a Bachelor's degree in Health Care Administration. Ms. Chatman is also a Registered Nurse and resides in Chicago, Illinois. (MCP).

## About The CEO

Valarie King-Bailey is the founder and CEO of OnShore Technology Group. Ms. King-Bailey has over 28 years of experience as an engineer, marketing professional, and consultant. She has worked with several leading software organizations assisting with engineering, software product development strategies and marketing programs. Her experience in environmental, quality and regulatory compliance spans over two decades with leading companies within the software industry. She has been featured as a guest speaker at major global conferences such as Institute of Validation Technology (IVT), AIIM, Regulatory Affairs Professional Society (R.A.P.S.), Managing Electronic Records (MER) Annual Conference, Drug Information Association (DIA), and many others.

Ms. King-Bailey holds an M.B.A. in Information Systems from Keller Graduate School of Management in Chicago and a B.S. in Civil and Environmental Engineering from the University of Wisconsin - Madison. She currently resides in Chicago, Illinois.

For more information, please visit our website at [www.onshoretech.com](http://www.onshoretech.com) or email Ms. King-Bailey at [vkbailey@onshoretech.com](mailto:vkbailey@onshoretech.com).



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